

Christie Mahany

10900 Lake Pleasant Road
Waterford, PA 16441
(814) 440-1269
christie.mahany@gmail.com

EXPERIENCE

Kelly Services, Erie, PA — *Emergency Teacher*

OCTOBER 2017 - PRESENT

- Established immediate rapport with faculty and students
- Leadership in new and changing environments
- Adapted quickly and easily to new situations and unpredictable circumstances

Marsha Marsh Real Estate Services, Erie, PA — *Licensed REALTOR*

JANUARY 2008 - DECEMBER 2017

- Managed a team of 3 agents, growing our list to 240+ repeat clients.
- Led an international team of 10 agents focusing on growth and support.
- Solicited and maintained new business with a strategic focus on relationship building, education, support and repeat business.
- Researched, prepared, and negotiated all client contracts.
- Coordinated personalized client appreciation gifts and special events.
- Participated in industry events and related trade organizations.

Prudential Advantage Realty, Erie, PA — *Licensed REALTOR*

JANUARY 2007 - JANUARY 2008

- Helped clients assess needs and find the best housing solution, showing sensitivity to diverse and changing needs.
- Set, planned, and implemented goals, including budgeting and review.
- Served as liaison and coordinator for clients, transaction partners and referral sources.

Century 21 Real Estate, Erie, PA — *Licensed REALTOR*

NOVEMBER 2003 - JANUARY 2007

- Earned REALTOR designation in 2003.
- Served as local Erie community expert.

SKILLS

Networking

Community building

Multi-tasking

Contracts and negotiation

Program development

Event
planning/fundraising

Customer and transaction
service management

Self driven

Organization with a focus
on accuracy and efficiency

Progressive outlook and
thinking

Creative problem solving

AWARDS

Most Improved Agent
for Growth - Marsha
Marsh Real Estate Services
2010

Presidential Award
for Outstanding Service -
Pennsylvania Taxidermist
Association
2008

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PROFESSIONAL BOARDS & COMMITTEES

Pennsylvania Taxidermist Association — Member

2001 - PRESENT (Board Member, Secretary 2007-2009)

- 600+ member organization with an annual 5 day convention and competition; one of the largest of its kind in the country.
- Assisted with coordination of programming and special events.
- Co-created and implemented state-wide certification program in 2008.
- Created and designed new website in 2003.
- Working member of registration, seminars, exhibitors/vendors, competition and certification committees.
- Frequent media spokesperson.

Greater Erie Board of REALTORS, Erie, PA – Committee Member

Ethics and Professional Standards Committee

2013 - 2017

- Worked seamlessly with other professionals within the industry to review complaints from members and/or public to establish validity.
- Participated in yearly ethics and professional conduct training.

Education Committee

2010 - 2012 (Chairperson)

- Reorganized, rebranded and grew the typically 1-day annual event into a 3-part themed series complete with continuing education credits, speakers, sponsors, vendors, and scholarships.
- Increased our attendance, exhibitor base, and fundraising contributions, resulting in increased scholarships, political donations, and larger budgets for future events.

Entertainment Committee

2007 - 2009

- Defined committee goals, established spending budget, procured event sites, secured sponsorships, and coordinated all event promotions.

EDUCATION

SUNY College at Buffalo – Buffalo, NY ***B.S. Environmental Earth Science***

AUGUST 1998 - MAY 2002

CERTIFICATIONS

Licensed REALTOR

Wetland Identification
and Delineation
Certification

Act 33 & Act 34
Clearances

FBI Fingerprint
clearance